

**Letters of Reference**

**For**

**W. L. French Excavating Corporation**



One Cambridge Place, 50 Hampshire Street  
Cambridge, Massachusetts 02139  
tel: 617 452-6000  
fax: 617 452-8000

July 8, 2004

Mr. William French, Sr.  
President  
W.L. French Excavating Corp.  
2 Nashua Road  
No. Billerica, MA 01862

Subject: Off-site Fill Delivery, Placement and Site Management for  
Reclamation of the Rowe Quarry/Highlands at Overlook Ridge Site

*Bill*

Dear Mr. French:

I am pleased to provide the following recommendation letter in support of the construction activities and professionalism of W.L. French Excavating Corp. (French) during the ongoing reclamation of the Rowe Quarry site in Malden and Revere, Massachusetts in preparation for the Highlands at Overlook Ridge development. As you are aware, Camp Dresser & McKee Inc. (CDM) has been working with Roseland Property Company to support the permitting and construction activities for the project since 1999. In addition, we have been working with French and Precision Environmental Services since early in 2002 to complete the quarry reclamation activities which include the environmental review and acceptance of off-site fill materials for delivery and placement/compaction within the former Rowe Quarry site. As you are aware, the Rowe Quarry site has undergone extensive local, DEP and EPA reviews and approval during permitting as well as ongoing oversight by these agencies - to date all activities of French have been carried out in accordance with project regulatory requirements and in accordance with the technical specifications for placement and compaction of fill materials from off-site sources. French has been the primary party responsible for successfully identifying and securing off-site fill materials.

Ultimately this project will involve the placement and compaction of approximately 1,000,000 cubic yards of fill materials from off-site sources, along with extensive site grading, utilities and construction of more than 2000 units of housing along with supporting commercial development. To date French has completed approximately 25% of the fill delivery and placement activities, with no major problems or delays. In fact the activities of French have been exceptional in relation to the fill placement and site management activities. We look forward to completing this project with French.

Document code



Mr. William French, Sr.  
July 8, 2004  
Page 2

If you or any potential future clients have any questions regarding the site management activities please do not hesitate to contact me at (617) 452-6586.

Very truly yours,

A handwritten signature in black ink that reads 'Rob Button'.

Robert O. Button, P.E.  
Senior Project Manager  
Camp Dresser & McKee Inc.

cc: Andre w Copelotti, Roseland

# ROSELAND

PROPERTY COMPANY

Received On  
MAY 23 2005  
By WLF Main Office

May 2, 2005


To Whom It May Concern:

RE: W.L. French Excavating Corporation

For the past three years W.L. French Excavating Corporation has been an integral part of Roseland Property Company's development team providing fill management and construction services to our Overlook Ridge project. From day one they have provided Roseland with outstanding service, professionalism and top notch management. W.L. French Excavating Corporation is a successful family run business with a solid reputation within the construction industry. We recommend them with full faith and confidence.

Please contact me if you have any questions. Thank you.

Sincerely,  
ROSELAND PROPERTY CO., INC.



Andrew Copelotti  
Vice President of Construction



G. GREENE CONSTRUCTION COMPANY, INC.

March 4, 2005

To Whom It May Concern:

I am pleased to write this letter of reference for the W. L. French Excavating Corporation.

G. Greene Construction has had an outstanding working relationship with W. L. French for many years. They work diligently on every job they undertake to ensure the schedule is met. Their staff is always eager to work cooperatively with G. Greene to resolve unforeseen issues quickly and effectively to ensure a successful project.

In closing, I would not hesitate to recommend W. L. French to others.

Sincerely,

G. GREENE CONSTRUCTION CO., INC.

A handwritten signature in cursive script that reads "Robert L. Greene".

Robert L. Greene  
President




Date: March 3, 2005

Dear Sir or Madame,

This letter of reference is provided to confirm that the W.L. French Excavating Corp. has completed the site development work at 255 Rangeway Road in Billerica for the R.J. Kelly Company. The site contract included land clearing, drainage systems, utility installations, foundation preparation, final grading and paving and extensive blasting covering over 12 acres in preparation for over 100,000 square feet in 10 separate buildings. The contracted work was performed on schedule as requested, on budget and without delay. W.L. French acted professionally and made safety a priority. In addition, the R.J. Kelly Company would like to commend W.L. French Excavation Corp. for working through the winter of 2004 in extreme weather conditions in an effort to insure the project was completed on schedule.

Sincerely,



Scott Kelly  
Vice President  
R.J. Kelly Company

## Cambridge Public Works

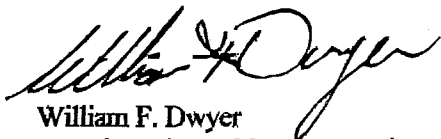
147 Hampshire Street, Cambridge Ma.02139

April 5, 2004

Dear Sir or Madam:

W. L. French requests this letter of reference. W. L. French has held our Misc. Debris Removal Contract for the past three years. During that period, they have demonstrated a committed effort to service; the results have been very good. Cambridge Public Works has found W. L. French staff very professional and curious with any concerns or scheduling. In addition, their hard work has been appreciated.

Sincerely,



William F. Dwyer  
Superintendent of Streets and Sidewalks



Town of Lexington

March 9, 1994

To Whom It May Concern:

W.L. French Co. has hauled fill material into the Hartwell Avenue Recycling Site.

I have been very satisfied with their work performance.

They worked with me and other members of the department, came back in to grade the material in a timely manner.

Respectfully yours,

Joe R. Medlin  
Manager of Operations

Joe R. Medlin, Mgr. Operations  
201 Bedford Street, Lexington, MA 02173

(617)861-2758 Fax 617-861-2738



# Town of Winchester

MIDDLESEX COUNTY, MASSACHUSETTS

DEPARTMENT OF PUBLIC WORKS

ANTHONY J. CELLI  
DIRECTOR

15 LAKE STREET  
WINCHESTER, MASSACHUSETTS 01890  
(617) 721-7100

March 16, 1994

W. L. French Company  
2 Nashua Road  
Billerica, MA 01862

Re: Letter of Reference

To Whom It May Concern:

The W.L. French Company has completed two major construction projects within the Town of Winchester.

The projects involved the removal of the Skillings Road Railroad Bridge and the entire site work for the new Purity Supreme Supermarket.

Both projects were completed as scheduled. I was personally impressed by the management personnel of the company.

The Town would not hesitate to award future projects to the W.L. French Company.

Very truly yours,

Anthony J. Celli,  
D.P.W. Director

AJC/jem

ERNEST A. LESSARD

LEO D. BACHINI

ROBERT W. EDWARDS



TOWN OF WINTHROP  
MASSACHUSETTS  
OFFICE OF CEMETERY COMMISSIONERS  
Telephone 846-0610

PAUL W. O'DONNELL  
*Superintendent*

ISABEL HANNAFORD  
*Clerk*

CEMETERY OFFICE - 201 Bowdoin Street

OFFICE HOURS  
Monday to Friday, 8:30 A.M. to 4:30 P.M.

February 7, 1994

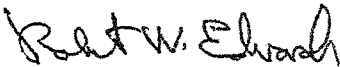
To Whom It May Concern,

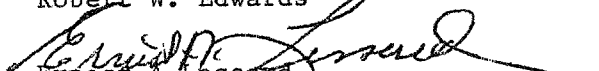
During the years 1984 through 1987 the Town of Winthrop, Cemetery Department contracted with Mr. William French. Mr. French was instrumental in the fill and grading of the area annex. Mr. French was responsible for the entire scope of the project. His company brought in approximately 750,000 cubic yards of fill for materials to cover this area.

This project also abutts conservation lands which added further difficult compliance issues for Mr. French to handle.

The manner in which Mr. French completed this project was both very professional and extremely satisfactory. We would recommend his services for a project of this magnitude or greater.

Very Truly Yours,

  
Robert W. Edwards

  
Ernest A. Lessard

Leo D. Bachini





**TOWN OF NATICK**  
**MASSACHUSETTS** 01760

CHARLES J. SISITSKY  
DIRECTOR

February 11, 1994

W.L. French Company  
2 Nashua Road  
Billerica, MA 01821

Dear Bill:

On behalf of the Department of Public Works, Sanitation and Landfill Divisions. I would like to take this opportunity to thank you for your recent efforts in delivering and grading approximately 60,000 cubic yards of fill material for the Natick Landfill. This material was of great benefit to the Town in preparing the Landfill for closure.

I would also like to thank you for your cooperation and timely use of a D-8 Bulldozer and operator when the Town needed it. Your help saved the Town a great deal of money, time and effort.

Very truly yours,

*George W. Russell*

George W. Russell  
Supervisor  
Sanitation/Landfill Divisions

CITY OF NEWTON, MASSACHUSETTS



CITY HALL  
1000 Commonwealth Avenue  
Newton Centre, MA 02159  
Telephone (617) 552-7175

JAMES L. HICKEY, COMMISSIONER OF PUBLIC WORKS

TO WHOM IT MAY CONCERN:

Bill French asked and was granted permission to haul fill from Boston College to the City Landfill. They did this in a timely fashion. Bill supplied a dozer and loader to maintain his spoil piles and to grade haul road. He also supplied this equipment to the City on several occasions to help when asked.

I found Bill French to be honorable and a man of his word.

Sincerely,

A handwritten signature in cursive script that reads "Michael Trotta".

Michael Trotta  
Deputy Commissioner of Operations



GUTIERREZ CONSTRUCTION CO., INC.

Burlington Office Park  
One Wall Street  
Burlington, MA 01803

Phone (781) 272-7000 / Fax: (781) 272-3130

April 2, 2003

To whom it may concern:

We have had the opportunity to work closely with W. L. French Excavating Corp. over the past several years. W. L. French Excavating Corp. has worked with us on several large scale development projects as one of our site subcontractors as well as providing material hauling services.

We find that W. L. French Excavating Corp. demonstrates the ability to complete their work on schedule with a high level of professionalism and reliability.

We truly value our successful relationship and can strongly recommend them for any site development and/or hauling projects that you may be considering them for.

Very truly yours,

GUTIERREZ CONSTRUCTION CO., INC.

Keith C. Calvin  
Project Manager

KCC/caj



## J.F. WHITE CONTRACTING COMPANY

ONE GATEWAY CENTER · NEWTON, MASSACHUSETTS  
MAILING ADDRESS: P.O. BOX 240 · NEWTONVILLE, MA 02160-9115  
TELEPHONE (617) 964-0100 · FAX (617) 558-0460

May 1, 1996

To Whom It May Concern

Please be advised that our company has used the services of W.L. French Corporation for over ten years on many of our more complex projects. Mr. William French and his staff have always performed in an efficient manner and on a timely basis.

We will continue to offer work to the French Company in the future. The following is a list of projects where W.L. French Corporation had performed work for our company.

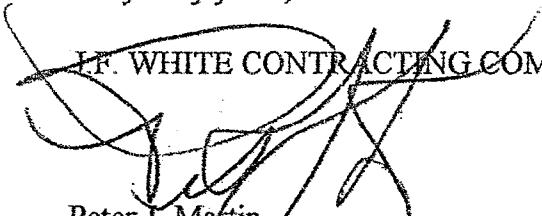
Dana Farber Research Facility  
Boston College Parking Facility  
Faneuil Hall Marketplace  
South Station Transportation Center  
MBTA Red Line Extension to Arlington, MA

Mr. William French is an excellent manager and his character is of the highest calibre. He is one of the few subcontractors we know who literally started his business from scratch and consistently improved.

If you have any questions or require further information please contact us.

Very truly yours,

J.F. WHITE CONTRACTING COMPANY

  
Peter J. Martin  
Executive Vice President  
General Manager

PJM/ji

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354 HOWARD STREET  
BROCKTON • MASSACHUSETTS 02302  
TELEPHONE (508) 427-6441  
ESTIMATING FAX (508) 427-6485  
ACCOUNTING FAX (508) 427-6488

April 7, 2003

W.L. French Excavating Corporation  
2 Nashua Road  
North Billerica, MA 01862

To whom it may concern:

This is to inform you that we have done business with your company for several years and would highly recommend your trucking services. We are pleased to report that all business has been conducted in a highly satisfactory manner, which would include reliability, professionalism and the ability to get the work done in a timely manner.

We respect the business relationship we have and look forward to our continued success.

Sincerely,

David Howe  
President